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**The Alexander Group, Inc.**  
DESIGN AND RENOVATION  
5020 Nicholson Court, Suite #200A  
Kensington, MD 20895

*Excellence in architectural craftsmanship and remodeling*

VA Lic # 2705 047794A • MD #15205 • DC # 2688



Volume 10 No. 1, Winter 2010

Great design, thoughtful execution,  
total integrity for more than 30 years!

Call us for your:

- dream kitchen
- luxurious bathroom
- spacious, elegant addition
- energy efficient, high performance green solutions



## A perfect solution to retirement

Two plus decades ago The Alexander Group built a family room addition, complete with a hot tub and bar for a young family. The project contributed to The Alexander Group's reputation for professional design and renovation.

The Alexander Group so impressed this Rockville family, they were invited back to renovate the original family room addition they constructed twenty-three years earlier, but this time with a twist. The concept for the original family room was just that, a room where the family could come together and enjoy the hot tub or a snack at the bar. Now with an eye to selling the home to their daughter and her family, the team is back with a new mission: to convert that original space and an addition, into a retirement "in-law" suite for Mom and Dad.

Now here's a concept worth considering for retiring "trailers," those who trail along behind for the sake of the grand children! This in-law suite isn't an example of "make do" with what's there. It's the result of superb design based on current and future needs incorporating universal design concepts.

The conversion has a private exterior access, plus access from garage. There's a modern combination kitchen and sitting area, an exquisite bedroom and two walk-in closets, and no stairs. Thought was given to the future as well. A ramp was placed in anticipation of possible wheelchair access. High-efficiency, energy saving elements were considered and utilized at every opportunity.

## Popular product: Granite sinks

A new product has become very popular with homeowners: granite sinks.

Granite sinks add a look of elegance to a kitchen or bathroom. These sinks not only offer numerous aesthetic benefits, but are strong, durable and practical as well.

Boasting impressive resistance to heat stains and scratches, granite sinks are more than user-friendly. It retains its polished finish and always looks clean.

Sizes are very flexible, including the ability to have multiple levels inside. Accessories such as spray hose faucets are easily installed.





The pièce de résistance though, is the bathroom. It boasts double sinks, a toilet separated from the rest of the room by a knee wall, an all-glass walk-in shower, tile floor, hand-holds placed with consideration for safety, and a convenient stacked washer and dryer combination.

Whenever The Alexander Group undertakes a project, it incorporates green and universal design elements, without being obvious.

If this project appeals to you, there are important reasons to consider the Alexander Group team. Alex Dean, president and owner of the Alexander Group is a:

- Certified Graduate Remodeler (CGR) - NAHB
- Certified Green Professional (CGP) - NAHB
- Green Certified Professional (GCP) - NARI
- Certified Remodeler (CR) - NARI

Alex and Brian Stone are also designated as US Green Building Council's LEED AP Homes certified. Alex skillfully brings all the elements of universal design together with his penchant for green building to meet his clients' needs with sustainability and retire in-place projects.



## Clients for life

How often have you read an advertisement proclaiming a company wants you as a "client for life"? Just saying it doesn't make it so!

It's no secret the economy is slow and new home builders are making ends meet by taking on remodeling jobs, and the "client for life" sentiment is being bandied about a lot these days. While a new home builder may build great homes, the art of remodeling is more complex. It is much more difficult to renovate an existing structure with a family in residence than it is to start from scratch with no worries about the sound of hammers disturbing a family's dinner hour.

The Alexander Group has been around a long time. Odds are we have renovated your home, a family member's home, or the home of someone you know. That's real "client for life" success and we are committed to achieving that with all of our clients. Although we don't have a separate "handyman" department, we do provide repairs and small projects for our past clients and on a case-by-case basis for new clients.

This might be exactly the time to call the Alexander Group and let us fix, repair, or build a project for you. You know who we are. You know you can trust us. Call us today. We'll put the team to work on it right away.

## To all our valued friends: Best wishes for a healthy, happy and prosperous New Year!



### Team Member Holiday Appreciation Party

Alex Dean awards Dave Christiansen from DSC Construction a Certificate of Appreciation. Seated: Don Hershey of Fisher Lumber and Angie Ahmed, office manager.

President  
Alex Dean,  
CR, CGR, CGP, GCP  
LEED AP Homes

Construction Mgr.  
Steve Mayberry

Design Consultant  
Brian Stone  
LEED AP Homes

Carpenter  
Joe Norville

Office Manager  
Angie Ahmed

**Members of:**  
NARI DC Chapter

Montgomery Co.  
Builders Association

Better Business Bureau

**Recent Awards:**  
2009 LEED Gold Certified  
Barnes Residence

2009 Finalist, NAHB  
Green Home Award  
Program - Green  
Remodeling Project

2008 Master Design  
Gold Award

2007 NARI  
CotY Awards (2)  
2007 Master Design

2007 Montgomery  
Co. Builders Assoc.  
Awards (2)

2006 NARI Regional  
CotY Award

2006 Chrysler

2005 Montgomery  
Co. Builders Assoc.

1993 - 2004  
Multiple Awards