

Kitchens Unlimited

President
 Alex Dean, CR, CGR

Design Consultant
 Jonathan Hodge

Construction Mgrs.
 Michael Colman
 Steve Mayberry

Architectural Designer
 Brian Stone

Carpenter
 Joe Norville

Office Manager
 Shannon Perry

Members of:
 NARI DC Chapter
 Montgomery Co. Builders
 Association

Recent Awards:
 2004 Montgomery
 Co. Builders Assoc.

2003 Montgomery
 Co. Builders Assoc.

2002 NARI
 CotY Awards (2)

2002 Montgomery
 Co. Builders Assoc.
 Awards (4)

2001 Montgomery
 Co. Builders Assoc.
 Awards (4)

2001 NARI
 CotY Awards (2)

2000 NARI
 CotY Awards (4)

2000 Montgomery
 Co. Builders Awards (2)

1993 - 1999
 Multiple Awards



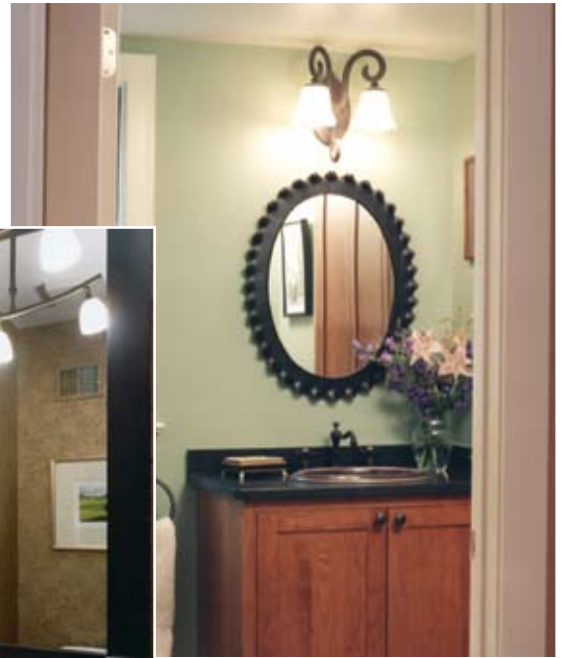
The Alexander Group demonstrates its versatility in a diverse portfolio of kitchen and baths. From traditional to modern and all styles in-between, the team at The Alexander Group provides customized solutions to its valued clients. Visit our web site to see more: AlexanderGroup.net



Photography ©2005 James Oesch Photography, The Alexander Group

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Baths Unlimited



Photography ©2005 James Oesch Photography, The Alexander Group



Shannon Perry
Office manager

Please welcome our new office manager: Shannon Perry

After seven years, The Alexander Group is saddened to say farewell to Kathy Poland, whose contributions to the success of the team were invaluable. Kathy accepted another position closer to her home in rural Maryland.

Please welcome Shannon Perry, who has 10 years' experience in bookkeeping, payroll, and staff management in Virginia and New York. Shannon

is a native of Rockville, Maryland. She enjoys long distance running and listening to live music.

"I am very pleased to join The Alexander Group," Shannon said. "There is a strong team commitment to get things done professionally and in a timely manner. It is rare to find a company that places such a strong emphasis on its values and passes that commitment on to its clients."

Energy saving device: Never running out of hot water

The Alexander Group has long been a proponent of the latest technologies, especially those that save energy: “Employing available and emerging technologies to change the ways in which we power our lives will dramatically reduce both energy consumption and emissions of greenhouse gases, helping to preserve energy supplies and address global climate change,” said Alex Dean. “Energy efficiency is also a huge economic resource; increased efficiency results in costs savings. We, at The Alexander Group, strive to bring environmental and economic suggestions to our clients when designing and constructing new spaces.”

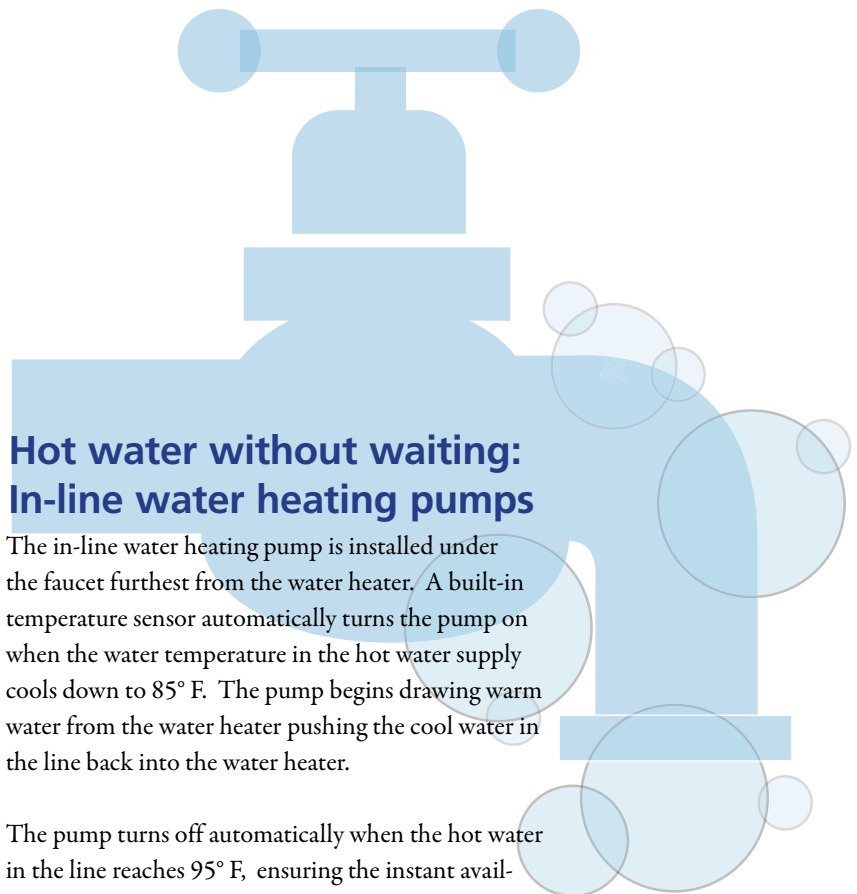
On average, the electrical storage tank water heater is the second largest user of power, ranging from 20 to 40% of total energy use. For those homes with non-electrical heat, it is the largest user of power. An alternate to this is the tankless water heater.

Tankless water heaters’ energy efficiency and technology gives the homeowner an opportunity to significantly cut the operating cost and energy use of hot water. The small chambers can be installed virtually anywhere and serve the whole house. If hot water is called for, the water is instantly heated as it flows through the tankless water heater. When there is no demand, the heater shuts off. The model used is determined by the volume of hot water required at any one time.

The Internet and remodeling projects

Homeowners love being involved in their remodeling projects. Here are a few of the fun tools online to help you in your remodeling choices. Check these sites out:

- Behr.com: A Web site that allows you to choose paint colors, paint a room, change an accent, and see how color can bring out the best in a room.
- WeatherBest.com/deckideas.cfm: This site provides a design tool to sketch out a deck layout, place planters, stairs, seating arrangements and more. Great fun!
- Armstrong.com: Armstrong’s “Design A Room” area offers rooms in various styles, and allows you to pick the wall colors, flooring, cabinets, ceilings and recolor on the fly as you make your choices. A real help to envision what a room can be.
- Pella.com: Visit Pella’s design center to create your own windows and doors, choosing colors, shapes, styles and glass.



Hot water without waiting: In-line water heating pumps

The in-line water heating pump is installed under the faucet furthest from the water heater. A built-in temperature sensor automatically turns the pump on when the water temperature in the hot water supply cools down to 85° F. The pump begins drawing warm water from the water heater pushing the cool water in the line back into the water heater.

The pump turns off automatically when the hot water in the line reaches 95° F, ensuring the instant availability of warm water. An auto closure device prevents hot or cold water from mixing in either supply line.

Hot water will also be instantly available at all other faucets in the supply line between the water heater and the faucet where the pump is installed.

- BHG.com: Better Homes and Gardens offers a garden planning tool and a design feature to rearrange your furniture without moving it. The site requires you to sign up as a member to use the tools, but it is a free membership.

If you spot any other sites, please email the links to SPerry@alexandergroup.net and we’ll include them in our next issue and on our Web site.

And while these Web sites are great for inspiration, they may leave you with questions about budget, structure, process and how to turn that inspiration into reality.

At The Alexander Group, we integrate inspiration with budget, turning ideas into reality. With expert execution, we manage the entire process, lessening the inherent stress that accompanies any remodeling project.

A letter from Alex Dean

For more than 30 years, I've endeavored to perfect the design and renovation process because I truly believe it is at the core of customer satisfaction. I say "process" because that is what we offer—not 2x4's or paint on the walls or any of the other thousands of elements that go into a renovation. We provide a seamless integration of service, design expertise, craftsmanship, creativity and above all, a high degree of customer care. We take pride in managing the complexities of the project. In this way, and this way only, can we spare our clients as much stress intrinsic to a renovation as possible. Our clients expect and receive the right product for the right application at exactly the right time and we provide the right skills required to install that product. We're not perfect, but we genuinely try to be. We care about our clients having the best remodeling experience possible.

The Alexander Group's commitment to its clients is unconditional. We will exert all effort required to delight our clients. Our statistics show us that repeat clients and referrals from satisfied clients are what fills our work schedules—and satisfied clients are what fuel our enthusiasm for our work.



Alex Dean
President

- Visit our Web site: AlexanderGroup.net
- Excellence in architectural craftsmanship and remodeling

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DC # 2688
MD #15205
VA Lic # 2705 047794A

5020 Nicholson Court, Suite #200A
Kensington, MD 20895

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