

President
Alex Dean, CR, CGR

Construction Mgrs.
Michael Colman
Steve Mayberry

Architectural Designer
Brian Stone

Carpenter
Joe Norville

Office Manager
Shannon Perry

Members of:
NARI DC Chapter
Montgomery Co. Builders
Association

Recent Awards:
2006 NARI Regional
CotY Award

2005 Montgomery
Co. Builders Assoc.

2004 Montgomery
Co. Builders Assoc.

2003 Montgomery
Co. Builders Assoc.

2002 NARI
CotY Awards (2)

2002 Montgomery
Co. Builders Assoc.
Awards (4)

2001 Montgomery
Co. Builders Assoc.
Awards (4)

2001 NARI
CotY Awards (2)

1993 - 2000
Multiple Awards



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Gifts don't get any better than this...

Gifts come in all manner of shapes and sizes: an old baseball mitt, a rusty pair of ice skates, or the ever dreaded, regifted Christmas fruit cake, but when someone gives you a house...well, it truly doesn't get any better than this.

Imagine Patty Sucato's surprise when her father gave her the home in NW Washington where she grew up.

The original bungalow resembled an early 20th Century Sears "catalog" home, although it wasn't the Sears brand. However, just like the Sears' version, it lacked space.

Based on a recommendation from a family friend, the homeowners contacted The Alexander Group. In-house designer, Jonathan Hodge, worked with the homeowners through the design phase. It was clear an addition was in order to accommodate a new mas-

ter suite on the second floor and a new kitchen and eating area on the ground floor, without taking away from those spaces filled with warm and wonderful childhood memories.

After a significant interval of demolition, the new 12'x22' addition began to take shape. When the last nail was sunk, the finish list worked through and the house keys handed back to the homeowners, their new space included a family room, expanded kitchen and eating area, a new master suite, and other enlarged bedroom areas, a hall bath and new deck space. The new open floor plan was just the ticket for entertaining.

"The couple 'got it' right away" said Alex Dean. "They realized the value of working together as a team. This made the challenges surrounding the permitting process much easier. The structure sat on a double lot and had not been recorded properly.

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BEFORE



We all worked through the zoning issues that had to be resolved.

“In my 30 years as a remodeling professional, I continue to be amazed at the complexities we must deal with on a day-to-day basis,” Alex continued. “The variables are constantly changing and such things as strikes in Canada, shortages of copper and other materials, weather, increased fuel prices, and so much more, are critical to the construction process. Professional remodelers are constantly juggling variables to make it ‘look easy.’ The value of hiring a professional can not be overstated.”

Patty Sucato said: “When John and I were in the planning stages of renovating our house, we agreed that we wanted to work with a design/build group that would let us be an integral part of the designing process. After interviewing other architects and design groups, we were very impressed with The Alexander Group and we spent hours talking over our ideas and what we wanted to incorporate into the new part of the house and they didn’t seem to mind the countless revisions and three dimensional drawings to help us ‘see’ our new project on paper.

“Once the construction started, the work was completed according to schedule even through the snow;

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Before sticker shock, engage a price planner

Alex Dean has heard a few shocking stories lately from homeowners: “In the past two weeks, two different homeowners have asked me to review architectural drawings that they had commissioned,” Alex said. “When I ballparked the construction costs for them, they had to sit down. They were in sticker shock.”

While architects are masters of design and creators of original spaces, they are not cognizant of the constant changing costs of materials and labor, therefore costs can get out of control during the design phase, Alex explained.

The Alexander Group has a solution. In addition to its own design/build capabilities, the firm offers price planning. In this approach, The Alexander Group works with a homeowner’s selected architect to assign a realistic cost to design choices, helping to keep the final construction amount within the homeowner’s budget. The process includes feasibility studies, value engineering, and material estimates, all for a nominal fee.

“We welcome the opportunity to be of assistance to the homeowner, even if we are not the final firm that performs the construction,” Alex said. “It doesn’t matter how beautiful a design is if it can’t be built because of costs. Price planning is a practical solution to sticker shock.”

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Steve Mayberry made it possible for our house and yard to be filmed by the Animal Planet five days after the work was done!

“John and I stayed at the house while construction was going on and Steve was always aware of our security, safety and warmth when the temperatures dipped below freezing. When it came time to order our light fixtures, toilets and everything else that we needed, Steve Mayberry’s input was priceless. He assisted us with our selections to make the best choice for the areas we were decorating and even sided with me as to the placement of the kitchen table!

“We have truly enjoyed the time we have worked with The Alexander Group. It was great compliment when Alex Dean asked us to hold an open house for The Alexander Group to show off their workmanship. Anytime!”

Unsung hero: Rogers Plumbing

According to Alex Dean, when you want a “can-do plumber” with a smile on his face, the man to call is Pat Rogers, owner of Rogers Plumbing in Maryland.

“He’s an unsung hero,” Alex said. “He’s there on time, within budget, and easy to work with—just the type of partner we like.”

The admiration is mutual. Pat said that The Alexander Group is great to work with because it is so well organized and everyone on the staff is very friendly.

Pat Rogers learned the plumbing trade from his father 28 years ago. After working in his father’s business, Pat launched Rogers Plumbing in 1990, specializing in residential construction, from new homes to 100+ year old homes. Pat’s experience serves him well. Rogers Plumbing can be reached at 301-924-4474.



A laundry room to die for

A household task that ranks as less than exciting gets help when the room is task-friendly. This laundry room lends itself to organization and ease of use. Featuring the quiet, efficient Bosch front loading washer and dryer and Cabico cabinets, this laundry room doubles as a crafts room with a generous countertop work area, deep utility sink, drawers, and an abundance of storage space.



- Visit our Web site: AlexanderGroup.net
- Excellence in architectural craftsmanship and remodeling

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